



The Mohawk Manufacturing Company is a family-owned metal stampings manufacturer that has been in business since 1921 and is located in Middletown, CT.

### key facts

- Est. Annual kWh Savings  
29,188
- Est. Annual CCF Savings  
371
- Est. Annual Cost Savings  
\$6,187.55
- Incentive  
\$13,537.87

### challenge

Mohawk had a quarter-century old HVAC system that was inefficient, noisy and improperly fitted to the size of its building. In addition, the company wanted to upgrade its lighting system to increase efficiency and achieve greater energy savings, but the upfront costs of doing so seemed prohibitive.

### solution

In just a three-day unobtrusive install, Artis outfitted Mohawk with a new high-efficiency LED lighting system and a new, properly fitted HVAC system. To alleviate the costs of these upgrades, Artis helped Mohawk secure an energy efficiency incentive through the manufacturer's utility company, Eversource, worth over 22% of the total project cost. Artis also set Mohawk up with financing through Eversource that shows up on Mohawk's monthly utility bill.

### result

With the utility incentive and monthly financing, Mohawk has been able to easily manage paying for the project while reducing its energy costs overall. Meanwhile, the new LED lighting system provides bright and efficient light throughout the facility, and upgrading to the new HVAC system has been remarkable not only for energy savings, but also in terms of making the office more comfortable.



When deploying the new lighting and HVAC systems, it was critical that our operations were not disrupted, but Artis made it easy. The installation was completed quickly and professionally, and we are experiencing energy savings that exceed the original projections for the project.



—William Ferguson, CEO, Mohawk Manufacturing

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